



{ CORPORATE PROFILE }

LETS GROW TOGETHER

FLYONIT

—— Your IT management on autopilot ——

WHO ARE WE

FLYONIT, Australian owned and operated, is recognised as an industry leader in the development and delivery of specialised IT solutions.

Our platform expertise and cross-vertical experience has grown over the years to include an umbrella of services with application development at its core. Over the years **FLYONIT** has emerged as a preferred vendor for Cloud/Web based custom application development, Mobility and Digital marketing services to make their business future ready.

We offer specialized services for start-ups, small businesses and multi-national enterprises. We believe the success of our business is through exceptional customer service, thorough communication, and positive relationships.

Our partnership with major technology players helps us deliver enterprise-grade solutions customized to client requirements. We take care of all IT issues so you can focus on the other creative aspects of your business providing you peace of mind. With over 500 successful projects behind us, we have earned the reputation of being a high-end service provider who is also cost-effective. We become an extension of your business as your trusted IT partner.

At FLYONIT, we support your technology so you can focus on business.

We Think & Operate Globally

"It's not how far away we are. It's how close we work with you!"

FLYONIT realizes a competitive advantage by having its state-of-the-art offshore development center in India with its head office in Australia and a global presence in USA, UK, South Africa and Taiwan. We have a pool of talented engineers who focuses on strengthening our core competencies. We have the right combination of Onsite, Offsite and Offshore resources for our global delivery model which helps us reduce our total cost of operation..

Our range of onshore services include project management, transition management, client liaison/support, analysis etc.

FACT SHEET »



Global IT Services Provider
Major focus on AUSTRALIA,
USA, UK & INDIA



Established in 2010



100+ Workforce



60+ Active Clients
Worldwide



500+ Completed Projects



Global Coverage: Headquartered
in Melbourne, Australia, Development
Centres in Melbourne (Australia) and
Kolkata (India) Sales Offices in
USA, Singapore.



Profitable Since
Inception



Partnership with the
World's Major Software

YOUR GLOBAL PARTNER

Helping customers do better business by leveraging our deep technology expertise, years of experience and wide array of offshore & onshore services...

AUSTRALIA

- Analysis
- Project management
- Client liaison/ support
- Proactive Maintenance



INDIA

- Dedicated 24x7 support
- State-of-the-art-Technology
- Access to talented engineers
- Dramatic cost savings



OUR BACKGROUND

WE love our Work! FLYONIT believes in adapting to the fast pace nature of world today. Thus the journey that began years before paved its way with steady growth by being quickly adaptable, and expanding it's horizon by introducing more and more services on its platter . Hard work, dedication and focus enabled the company to earn success and get recognition through awards and accolades for continuous efforts for delivering promised results.

[Below is a selection of
our recent wins.]

Top Website and Graphic Designers in Werribee for 2012
Nominated for 2012 Telstra Australian Business Awards
Top 10 iPhone development company in Australia
Finalist 2013, 2012 and 2011 Wyndham Business Awards
Melbourne's Local Favorites 2010 Award winner

Awards and Accolades



[**INDUSTRIES WE SERVE**]



Healthcare



Insurance



IT & Telecom



M-Governance



Learning & Education



Finance & Banking



mCommerce



Transportation & Logistics



FMCG & Retail



Media &
Entertainment

VISION AND MISSION

FLYONIT mission and vision is to be most trusted IT Services provider and to exceed our customer expectations for technical service, support and development by providing customized technology solutions that are cost and operationally effective. We strive to meet client needs, and pinpoint low-level technical issues before they become "major".

Here's a few ways we accomplish:

Deliver Maximum Value At FLYONIT we are committed to delivering maximum value to our clients to help them succeed in a constantly changing and challenging business world. Our fundamental corporate values stem from understanding that our success is tied to the success of our clients.

Understand Clients' Needs We carefully study each customer case to understand the client's needs and objectives and deliver a reliable and efficient solution. We present all available options and provide a competent advice to guide clients to informed business decisions.

Partner with Clients We are committed to becoming our clients' long-term, trusted partner. Our priority is not only providing professional services and solutions, but becoming a true technology partner, dedicated to meeting client needs today and supporting clients' growing business needs tomorrow.

Earn Clients' Trust and Confidence Our aim is to earn customers' trust and confidence through personal attitude, passion for what we do and commitment to a long-lasting relationship. We will go an extra mile to deliver measurable business value and help clients adopt and succeed on the Internet.



Our Vision Mission & Values

EXPECT THE PROMISE



TECHNOLOGY

FLYONIT values innovation and we are fully committed to innovation and growth due to which you get access to latest innovative technologies. We focus on R&D. Our R&D team works hard for the development of innovative and high quality products. Our high technology products help you achieve superior operational efficiency and also help to optimize your cost, time and energy investments. Our experienced staffs and their years of experience in IT field will help you get maximum business benefit. We ensure that our team is learning new things and upgrading their skill sets. We aim to deliver our high technology solutions faster as well as at a much lower cost.



QUALITY

FLYONIT is very particular about its promises and is passionate about delivering on its promises. We always do what we say. We try our best to provide the best possible services and products to our customer. The main focus of our company is delivering services and products of outstanding quality so that we can satisfy our customers and our customers can blindly rely on us. We take pride in the reliability of our products and we believe that the quality of our products exceeds other companies. We value our customers the most and always try to provide them a good experience. We try our best to respond to their queries and complaints promptly and try to resolve their issues as early as possible.



DATA PROTECTION

At FLYONIT, we pay a lot of attention to privacy and data security. We are committed to protect personal data and we comply with the Data Protection Act 1998. We ensure that all the data that are collected are used lawfully and fairly. We do not store clients' data in our local server. We process personal data only to fulfill legal requirements or for meeting our operational needs. We provide enough security measures to protect personal data. We use Unified Threat Management (UTM) firewalls to protect computers from online threats. We do not share your personal data with non affiliated enterprises except to protect our rights, comply with the law or develop our products.



RISK MITIGATION

FLYONIT's risk management (ERM) solutions help to predicts risks and takes better decisions to mitigate these risks. Our ERM practices helps to estimate, evaluate & reduce your operational risks and failures by identifying cost- effective measures. It also enhances business resilience and helps you to integrate risk effectively with strategy as well as the business. Our services provide growth opportunities through risk management and robust governance. We use risk management techniques & analytics to gain market insights to get correct decisions. We identify the early threats and deploy suitable mitigation plans.



FINANCIALS

We are one of the most renowned and fastest growing companies in Australia. We are profitable and debt free since our company was established. We always try to maximize our reputation in the market and therefore, one of our main goals is timely and accurate payment of our suppliers so that they can rely on us blindly and do business with us without any fear. We believe that maintaining good relationship with suppliers is crucial for our business' growth and success.



SERVICE OFFERINGS

Depending on the needs of your organisation FLYONIT can work hand-in-hand with your IT department to provide specialist skills & additional support or simply become your complete IT provider.

So, whether it's cloud, network, collaboration, professional, managed or hardware/software services you require, FLYONIT has a solution.

Our Services :-

To find out more visit : www.flyonit.com.au



MANAGED SERVICES

Open, extensible enterprise-grade cloud & IT management solution & services



WEB & MOBILE APPS

We are excited to design and develop successful applications for iPhone & iPod Touch and now for iPad.



HARDWARE & SOFTWARE

FLYONIT sell the worlds leading brands of servers which typically provide full warranty.



3RD PARTY INTEGRATION

Using magento platform we can provide B2B & B2C functionality & integrate with lot of 3rd party system.

Managed Services

- ❖ Proactive Maintenance
- ❖ Backup & Storage
- ❖ Hardware & Software

Network Services

- ❖ Network Setup
- ❖ Server setup & Config
- ❖ Router & Switches Setup

Web & Mobile Applications

- ❖ Intranets / Extranets
 - CRM / Sales Automation
- ❖ E-commerce Platforms
- ❖ Content Management Systems
- ❖ Custom Applications

- ❖ iOS
- ❖ Android

Office 365

Internet Marketing

- ❖ SEO
- ❖ SEM
- ❖ Social Media Marketing
- ❖ Online Advertising

Corporate Branding

- ❖ Logo Design
- ❖ Graphic Designing
- ❖ Printing Services
- ❖ Web Design



BRIEF CLIENTELE

SOME OF OUR ESTEEMED & HAPPY CLIENTS



Consulate General of India
Melbourne, Australia



ABM ELECTRONIC ENGINEERING



CATER CARE



CLIENT TESTIMONIALS

"They have offered quick service with good quality designs to consider. Communication is efficient. I would be pleased to recommend this company!"

Graham from Cairns, QLD

"Highly recommend Fly on IT. They were fantastic on this project. Very Creative, Fast Turn around Professional & excellent value for Money. Will definitely use them again in the future!"

Simon from Sydney, NSW

"Excellent job! Great to work with, fast, very professional. Fixed price quote. Happy to recommend to other business!!"

Sam from Quandong, VIC

"Outstanding service mahesh done what I needed and was very good priced A++ service"

Danny from Ermington, NSW

"Great prompt service. Value for money. Very efficient."service"

Danny from Ermington, NSW

"prompt response, recommended.."

Sunil from Melbourne, VIC

REACH US AT



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